Entrepreneurs Connections Advocacy Visibility

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Business Resources

TIDEWATER KENNEWICK AgriNorthwest Cascade Natural Gas Pacific Mobile BNSF Railway townsquare NBC Right Now KNDU 25 RV Broadmoor Port of Pasco Tri-City Herald WM 92.3 The Mix

July 2014

Network Tri-Cities Membership Luncheon & Good Health is Good Business Kick-Off

Wednesday, July 23, 2014

Program: 3rd Annual Good Health is Good Business Kick-off

By: Polly Pitchford, *Health and Wellness Motivational Speaker, Author & Certified Trainer*

Place: Three Rivers Convention Center
7106 W. Grandridge Blvd.
Kennewick, WA 99336

Time: 11 am – Noon
Health & Wellness Expo
Noon – 1:30 pm
Lunch & Program

Cost: $20 Pre-registered members
RSVP prior to Friday, July 18
$30 Non-members or
RSVP after Friday, July 18

RSVP: Register online,
call 509.736.0510 or email
jillian.marquez@tricityregionalchamber.com
by Friday, July 18

Sponsors: LYDIG

Tri-Cities Cancer Center

For more information about the Good Health is Good Business Program, please see pages 7 and 8.

All debit cards, Visa and MasterCard accepted. Cancellations after July 18 and "no-shows" will be invoiced.

MONTHLY **V.O.I.C.E.** OF BUSINESS

509.736.0510
7130 W. Grandridge Blvd.
Suite C, Kennewick, WA 99336
www.tricityregionalchamber.com

TRI CITY
REGIONAL CHAMBER OF COMMERCE
W·A·S·H·I·N·G·T·O·N

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Chair's Message

Greetings!

Our chamber is busier than ever serving you, our members, and our beautiful community. We just finished our exciting 21st Annual Cool Desert Nights Event. Next, we are ready to deliver a spectacular River of Fire 4th of July Festival! Also, mark your calendars and plan to join us at the Network Tri-Cities Luncheon on July 23rd. The luncheon will feature keynote speaker, Polly Pitchford, a health and wellness motivational speaker, author of two published cookbooks and two year Fitness Instructor of the Year. At the event, we will kick off the 3rd annual Good Health is Good Business 100-Day Wellness Challenge.

Last month, Tri-City Regional Chamber of Commerce CEO, Lori Mattson, Executive Board Member, Tony Umek and I, had the opportunity to attend a seminar in Moses Lake, featuring Dave Kilby who serves as President/Chief Executive Officer of the Western Association of Chamber Executives. We learned about ways to improve our member services. Other chamber organizations' leaders were in attendance and we all collaborated and shared ideas on how to strengthen our best practices along with discovering some exciting new ways to keep us growing in the right direction.

Summer is here, so get out and enjoy all that this great community has to offer. Visit our Regional Chamber Businesses and remember it is good business to do business with Tri-City Regional Chamber members!

René Vasquez
Ennis Fine Furniture
2014 Board Chair

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Mission Driven – Member focused

The Tri-City Regional Chamber Board, volunteers and staff are focused on delivering value to our members. Every Chamber strategy, program and service is created specifically to provide positive results and bring credit to our region. Here's a look into recent activities, plans and results.

We've welcomed 61 new members to the Regional Chamber thus far in 2014

387 business leaders attended our annual **STATE OF THE CITIES** luncheon, which featured the Mayors of Pasco, Richland, West Richland and the Mayor Pro-Tem of Kennewick!

Our ***Good Health is Good Business*** Program begins on July 28th. Research by the Washington Department of Health indicates that employers who implement workplace wellness programs for their employees experience enhanced productivity, reduced absenteeism and increased morale.

We are partnering with the **Association of Washington Business (AWB)**; co-hosting a Manufacturing Listening Session as well as our annual AWB/CEO Roundtable Breakfast featuring Kris Johnson, President.

Members of our Executive Committee and I recently participated in a day-long "Developing an Extraordinary Chamber Leadership Team" training, facilitated by the **Western Association of Chamber Executives**.

On July 9th, we are hosting the **8(A) SUMMER ROAD SHOW** where specialists help small, disadvantaged businesses learn the tools to apply for the 8(a) Business Development Certification.

July 1st is the official launch date of our Small Business Incentive Program, in which qualifying members can apply for grants to purchase important tools and resources for their business. This program is made possible by funding from **Washington River Protection Solutions**.

From the Desk of:

Lori Mathson

TRI-CITY REGIONAL CHAMBER OF COMMERCE
PRESIDENT AND CEO

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- **Four Person Best Ball Scramble**
- **Morning & Afternoon Flights**
- **Sponsorships from $600 - $2,500**
- **$850/Team or $215/Individual Player**

BOOK YOUR TEAM NOW!

Register at www.tricityregionalchamber.com

For event & sponsorship information, contact Lisa Nelson, Event Director, at 509.491.3236 or lisa.nelson@tricityregionalchamber.com.

Sponsorships still available!

KADLEC · Cascade Natural Gas · Holiday Inn Express & Suites Richland · National Maintenance Contractors · Total Office Concepts · Ti · Banner Bank · Gesa Credit Union · PayneWest · usbank · Lourdes Health Network · Meier · Lydig · Golf Universe · Charter Business · Bechtel · Northwest Restoration · Port of Kennewick · Fluor · Community First Bank · HALO · Tri-Cities Community Federal Credit Union · Mustang Signs and Graphics · Breshears · KEPR · KUNW · CW9 · Journal of Business · Senior Times · Tri-City Herald · KONA 610 AM · versatile

Recent Surveys Send Mixed Signals on Washington's Economic Climate

by Austin Neilson

Austin Neilson
Government & Economic Affairs Director

Each year, the national business website MoneyRates.com releases a ranking of the "Best & Worst States to Make a Living" in the United States. The ranking looks at all 50 states from various data sources to create a composite score based on workplace conditions, average annual salary, the cost of living and rate of employment. The result is a ranking that many national publications, such as Forbes Magazine, tout as an indicator of economic conditions across the country.

For 2014, Washington was ranked as the "best state to make a living" for the second consecutive year. Forbes noted Washington's ranking was anchored by "strong performance with regards to wages, state taxes, and work environment," despite ratings for cost of living and unemployment rates that were "below-average."

News of Washington's ranking made headlines on both sides of the Cascades and Governor Inslee even cheered the news on Twitter. However, within days, another national ranking painted a more critical picture of the economic outlook in Washington.

The same week the "Best & Worst States to Make a Living" ranking was released, Thumbtack.com –an online research group-and the Kauffman Foundation – a national organization dedicated to education and entrepreneurship – released their annual "Small Business Friendliness" survey, which surveys "over 12,000 small business owners" to provide "new insights into state and local business environments across the nation."

In this survey, Washington was given a "C" grade, down from a "B-" grade in 2013. While the state was given strong marks for "ease of starting a business" (A-) and "training & networking programs" (A), Washington small businesses gave the state a "D+" for regulatory climate for business, "D" for employment, "D" for environmental regulation and "F" for zoning and land use policies. Meanwhile, the same survey showed small business owners next door in Idaho gave the state an overall "A+" grade, one of the highest in the nation.

With so many rankings in so many different areas, it is easy to get swept up in the headlines and even harder to find an accurate picture as to just how "business friendly" a state may be or how well an economy is doing. However, these rankings are a great reminder that we live in a global economy where competition can come from anywhere on the planet. The Tri-Cities and Washington State not only compete against countries all over the world, but also with 49 other states each and every day.

In this cutthroat environment, it is more important than ever for the business community to speak up and advocate for policies that create jobs, grow our communities and strengthen our economy. National rankings can be tools that show us what works well and what needs improved, but in a global economy, communities can never rest on their laurels or give in to apathy when they are ranked #1 or #50.

Every day, the Regional Chamber advocates for policies that strengthen our members, the Tri-Cities and the economy of Washington State. The best tools we have in this effort are the stories, experiences and ideas of our members. As the fifth-largest chamber of commerce in Washington, policymakers take note when the Regional Chamber speaks, whether they are in city hall, Olympia, or DC. To make sure our voice continues to be heard, we need you to become engaged in our grassroots efforts this year and beyond.

To learn more about the Regional Chamber's Government & Economic Affairs Department, or to sound off on issues that are important to your business, please contact Austin Neilson, Government & Economic Affairs Director at 509.491.3233 or austin.neilson@tricityregionalchamber.com

Small Business Incentive Program

The Small Business Incentive Program was established by the Tri-City Regional Chamber of Commerce (TCRCC) in 2011 through funding from Washington River Protection Solutions (WRPS). TCRCC and WRPS have partnered again to support and strengthen local small businesses by awarding free software, training, company websites, equipment and more.

The application is included as an insert in this newsletter and is currently available at the Regional Chamber office and online at www.tricityregionalchamber.com.

Completed applications are due to the Regional Chamber by August 29, 2014 at 5 pm.

Last year, 50 Regional Chamber member businesses won awards totaling:

$30,000

Sponsored by:

washingtonriver protectionsolutions

For more information, contact: 509.736.0510 or info@tricityregionalchamber.com.

DEVELOPING YOUR CAPABILITY STATEMENT

A capability statement is like a company résumé, only it's used as a marketing tool for government contracting. A strong capability statement is essential to set you apart from your competition!

This session will cover the following key topics:

- Effective use of Capability Statements
- Types of Capability Statements
- Essential elements & examples to help you effectively sell to government customers

For questions, please contact Ashley Coronado at 509.491.3231 or ashley.coronado@tricityregionalchamber.com

Date: Wednesday, July 16, 2014

Time: 9 – 10 am

Location: Tri-Cities Business & Visitor Center
Bechtel Board Room
7130 W. Grandridge Blvd.
Kennewick, WA 99336

Cost: FREE

Registration: online at washingtonptac.org/events

WASHINGTON PTAC

Presented by the Washington PTAC at the Tri-City Regional Chamber of Commerce

Business Development University

A 10 Point Review of Your Office Technology

Attend this user-friendly BDU to learn how your business is faring in the world of technology!

Your office technology has the power to make or break your business. It's often overwhelming to determine which equipment you need, which programs you should use to run your business and the right time to make changes. Designed for small, medium and large businesses alike, this workshop will provide best practices for business technology, related to back-up practices, hardware lifespan, security, network equipment functionality and much more.

Presented by:

Alisa Bonham
elevate Network Management

In this seminar, a ten point review of office technology best practices and pitfalls will be discussed, including:

- Back-up procedures to ensure your business data is protected
- Anti-virus and firewall recommendations to ensure your business network is secure
- Key network equipment that should always be in your budget
- Compliance regulations that should be on your radar

Date: Thursday, July 31, 2014

Time: 1 – 3 pm

Location: Tri-Cities Business & Visitor Center
Bechtel Board Room
7130 W. Grandridge Blvd.
Kennewick, WA 99336

Cost: $25 Members/$35 Non-Members
RSVP by Wednesday, July 30, 2014 online or call 509.736.0510

Light refreshments will be served.

Sponsored by: Bank Reale
Member FDIC

WOSB/EDWOSB CERTIFICATION PROCESS

In 2011, the Small Business Administration (SBA) expanded access to federal contracting opportunities for woman-owned small businesses (WOSB). Set-aside contracts exist for women and economically disadvantaged women-owned small businesses, meaning only certified firms have the ability to compete. Find out how you can position your company to capitalize on these opportunities.

Attend this workshop to:

- Learn about the WOSB/EDWOSB Program
- Understand the eligibility criteria and certification process
- Receive a copy of the important forms and checklists

For questions, please contact Ashley Coronado at 509.491.3231 or ashley.coronado@tricityregionalchamber.com

Date: Tuesday, July 22, 2014

Time: 10 am – 12 pm

Location: Tri-Cities Business & Visitor Center
Bechtel Board Room
7130 W. Grandridge Blvd.
Kennewick, WA 99336

Cost: FREE

Registration: online at washingtonptac.org/events

WASHINGTON PTAC

Presented by the Washington PTAC at the Tri-City Regional Chamber of Commerce

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3rd Annual

GOOD HEALTH IS GOOD BUSINESS

100 DAY WELLNESS CHALLENGE

OFFICIAL START DATE: JULY 28TH

- Receive credit and **win prizes** for healthy living!
- **Encourage employees** to live **healthier lifestyles**!
- **Showcase** your business for implementing and encouraging a **wellness program**!
- Set a **personal wellness goal,** accomplish it and receive recognition and points for doing so!
- Be a part of an **active business community,** living and encouraging healthier lifestyles!

THREE CHALLENGES TO CHOOSE FROM!

LIFESTYLE

Track healthy habits with a scorecard

ULTIMATE

Lose body fat

HEALTHY BUSINESS DESIGNATION

Implement a wellness program or have one in place at your business!

LIFESTYLE AND ULTIMATE CHALLENGE PRIZES:

First Place:	$1,000 cash
Second Place:	$500 valued prize
Third Place:	3 month family membership to Columbia Basin Racquet Club

HEALTHY BUSINESS DESIGNATION PRIZE:

Prize: Recognition and plaque or certificate

Sign up for the Good Health is Good Business program today!

Register at the Kick-Off Network Tri-Cities Luncheon
***or** pre-register by downloading the forms online:*

www.tricityregionalchamber.com

Like Us On facebook

#ghgb FOLLOW US ON TWITTER

Follow Us On Instagram

Don't miss the Good Health is Good Business Kick-Off!

Polly Pitchford,
Health & Wellness
Motivational Speaker,
Author & Certified Trainer

Join us at the Network Tri-Cities Luncheon on July 23rd, featuring keynote speaker, Polly Pitchford, a health and wellness motivational speaker, author of two published cookbooks and two time Fitness Instuctor of the Year as she kicks off the 3rd Annual Good Health is Good Business (GHGB) 100-Day Wellness Challenge.

Network Tri-Cities Luncheon Details

Date: July 23, 2014

Time: 11 am – 1:30 pm

Place: Three Rivers Convention Center
7106 W. Grandridge Blvd., Kennewick, WA 99336

RSVP: Register online, call 509.736.0510 or email jillian.marquez@tricityregionalchamber.com
by Friday, July 18, 2014

Keynote Speaker Sponsor:

Columbia Basin Hearing Center Since 1978

Luncheon Co-Sponsors:

LYDIG

Tri-Cities Cancer Center

The GHGB Program is a comprehensive health and wellness program coordinated by the Tri-City Regional Chamber, community partners and health experts to encourage businesses to promote a healthy work environment and inspire individuals towards a healthier lifestyle. ***Thank you to our sponsors for making this program possible.***

First Place Award & Prize Co-Sponsors:

KADLEC

LOURDES Health Network

Second Place Award & Prize Co-Sponsors:

Transit Ben Franklin Transit

This sponsorship available

Third Place Prize Sponsor:

Columbia Basin Racquet Club

Weigh-in Sponsor:

Gold's Gym

Media Co-Sponsors:

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BE A NETWORKING PARTNER — Secure a booth at the Kick-Off Luncheon! Contact Kylie Elgin at 509.491.3241 or kylie.elgin@tricityregionalchamber.com for more information.

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Ribbon Cuttings & Groundbreakings

A Benefit of Membership –

Ribbon cutting and groundbreaking ceremonies are a benefit of membership and offer you the opportunity to become acquainted with fellow members while showcasing your business.

For more information, contact Kylie Elgin at 509.491.3241

RIBBON CUTTINGS ARE OPEN TO THE PUBLIC

JOIN US NEXT MONTH!

Upcoming

RIBBON CUTTINGS

July 15 – Columbia Sun RV Resort
July 16 – The Lofts @Innovation Center
July 18 – Berkshire Hathaway

MARK YOUR CALENDAR!

PROFESSIONAL OFFICE SPACE from 3,000 SF to 10,000 SF at 1100 Jadwin Ave. Richland. Asking $15.00 PSF with Tenant Improvements being offered on approval.

OFFICE SPACE HIGHLY VISIBLE at HAPO Business Complex on Clearwater and CC Blvd. Prices from $18.00 PSF to $20.00 PSF with Tenant Improvements Dollars.

SALE OF PROFESSIONAL MEDICAL BUILDING 8200 W. Grandridge Blvd. Kennewick has 9,306 SF on 3 beautiful acres. Asking $2,260,930.00. Call for your private showing.

LAND FOR SALE

Pad Lot in front of Fred Meyers Richland for $349,900.00 on .98 Acre zoned C3.

Building Lot for $125,000.00 .56 Acre flat and level ready for development. 1784 Fowler St. Richland.

Pasco Acreage from 3 acres to 12.29 acres for $6.50 PSF zoned Commercial Regional on St. Thomas/Chapel.

.85 Acres zoned Commercial General for $210,000.00 at 8804 W. Victoria Ave. Kennewick.

NAI Tri-Cities

Call Dirk or Derrick or go to www.DirkStricker.com to view more information on these listings and others.

Derrick Stricker, CCIM
Cell: 509-430-8533
derrick@dirkstricker.com

Dirk Stricker, Managing Broker
Cell: 509-430-8535
dirk@dirkstricker.com

SAME BROKER EXPERIENCE *with* LARGER RESOURCES

Welcome New Members

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LSN provides telecommunications solutions for carriers, enterprise businesses, government, education and healthcare in the Pacific Northwest. These solutions consist of advanced network transport, access and productized services in both metro and rural communities. LSN's product portfolio includes Wavelength, Ethernet Transport services, TDM Private Line, Dedicated Internet, and IPTV distribution.

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SA , Inc. is a multi-faceted human services agency that supports individuals and families of all ages, backgrounds and abilities. They provide a spectrum of services that includes employment services, residential services, in-home services, therapeutic foster care, independent living skills support, consultation, training and daycare.

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Medford, NJ 08055
www.creationfest.com

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Isidro Ortiz 509.586.4456
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Kennewick, WA 99336
www.fiestarestaurant.com
Fiesta Mexican Restaurant is dedicated to serving the freshest Mexican food with great service and only the finest ingredients. Come enjoy the newest Fiesta location in Kennewick and explore an authentic array of mouth-watering Mexican must haves. Tantalize your taste buds with fresh, homemade tortillas, enjoy sizzling fajitas, combo platters, or share some grilled quesadillas with the whole group in our daily happy hour from 3-6 p.m. Whether you're in the mood for a tasty lunch special, a fruity margarita from our popular bar where we have the largest selection of tequilas in the Tri-Cities, or a delicious dinner for the whole family, the new Fiesta right across from Costco offers more ways to conquer those Mexican food cravings affordably.

Forward Boutique
Dana Budden 509.572.7728
3600 Zintel Way
Kennewick, WA 99337
www.forwardboutique.com

Schnitzer
Jim Austin 509.544.7825
626 Grain Terminal Road
Burbank, WA
www.schnitzersteel.com

The Entertainer
Dennis Cresswell 509.783.9256
9228 W. Clearwater Drive, Suite 101
Kennewick, WA 99336
www.theentertainernewspaper.com

Tri-Cities Life
Steve Lambert 509.551.4770
www.tri-citieslife.com
Tri Cities Life is a lifestyle real estate resource and marketing vehicle. Our approach is simple, there is more to luxury living than just Real Estate. Our goal is to share unique homes, wineries, eateries and boutiques that make our region.

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Valerie Griffin 509.551.1294
1857 Bronco Lane
Richland, WA 99354
www.armorperformance.com

New Staff & Promotions

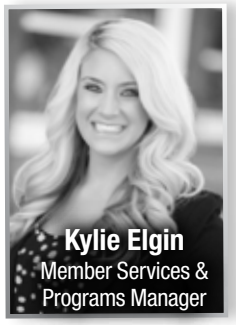
The Tri-City Regional Chamber of Commerce is pleased to announce the recent hire of Jason Jones, who joins the Regional Chamber staff as Sales Manager.

As the Sales Manager, Jones will share the benefits of Regional Chamber membership with the business community. He will also help meet with potential members and serve as a staff liaison for the Tri-City Regional Chamber of Commerce's Membership Committee.

"Maintaining and creating relationships with businesses and community leaders will be essential functions of Jason's position at the Regional Chamber," stated Lori Mattson, President and CEO of the Tri-City Regional Chamber of Commerce. "We are excited to have Jason as a part of the Regional Chamber staff and know that he will successfully share the importance of the Regional Chamber with the business community."

Austin Neilson has recently been promoted from Government and Economic Affairs Coordinator to Government and Economic Affairs Director.

As Government and Economic Affairs Director, Neilson will manage the Government and Economic Affairs Department and oversee all Regional Chamber activities pertaining to legislation, government advocacy and economic development. Since his arrival at the Regional Chamber, Neilson has demonstrated leadership and initiative in his department. Neilson testified multiple times in Olympia during the 2014 legislative session, created and distributed the first Government Affairs Membership survey, and has continuously evaluated, recommended and implemented advantageous changes to his department.



The Tri-City Regional Chamber of Commerce is pleased to announce the promotion of Kylie Elgin to Member Services and Programs Manager.

As Member Services and Programs Manager, Elgin will manage, improve and strengthen membership services. She will also develop and execute multiple Regional Chamber programs that benefit members and the community. Programs and activities Elgin will manage include the Good Health is Good Business Program, Leads Exchange And Referral Network (LEARN) Groups, the Office Depot Program, ribbon cutting and groundbreaking ceremonies, the Ambassador Club and Meet The Chamber. From providing outstanding customer service to taking the lead on multiple programs, she has continually excelled in her responsibilities and brought new energy and ideas to the Regional Chamber.

Pictured left to right: Tyler Best, *President and General Manager, Abadan;* **René Vasquez,** *Chair of the Board of Directors, Tri-City Regional Chamber of Commerce*

REGIONAL CHAMBER

OUTSTANDING MEMBER OF THE MONTH

The Tri-City Regional Chamber is pleased to announce Abadan as the May "Outstanding Member of the Month." The Awards & Recognition Committee selected Abadan based on their commitment to the Regional Chamber through 26 years of membership and support through various sponsorships, event participation and contributions to the Regional Chamber's Small Business Incentive Program. Throughout Abadan's six-decade history, they have maintained a significant presence in the communities that they serve; among their many projects and donations they raised over $33,000 during the years of 2012 and 2013 to benefit regional food banks and health centers.

Abadan
Clearly the best...

Thank you, Abadan, for your continued support of the Regional Chamber and our community!

Know of a business that should be considered for the outstanding Member of the Month? E-mail lisa.nelson@tricityregionalchamber.com

Tri-City Regional Chamber of Commerce Washington

MEET THE CHAMBER

Member Orientation

Meet The Chamber is designed to be a "guide to getting the most out of your membership."

Attendees have the opportunity to promote their business while learning about Regional Chamber initiatives, programs and services to help them grow their business.

Those who would like a "refresher course" on the Regional Chamber are encouraged to attend.

Date: Tuesday, August 5, 2014

Time: 3:30 - 5 pm

Place: Tri-Cities Business & Visitor Center
7130 W. Grandridge Blvd.
Kennewick, WA 99336

RSVP: By August 4th to 509.736.0510

Cost: FREE

Sponsored by:

Charter Business

CharterMedia
YOUR TEAM.ON TARGET.

11TH ANNUAL

JOIN THE LOUDEST CROWD IN THE NFL!

TRI-CITIES DAY WITH THE SUPER BOWL CHAMPION SEATTLE SEAHAWKS

TRI-CITIES DAY

Tri-City Regional Chamber of Commerce Washington

Tickets on sale August 4TH at 8 am! — *Only a limited number of tickets available! Must purchase tickets in-person; sales over the phone will only be accepted after 1 pm.*

Ticket cost:

- **$250 – 1 ticket to Seahawks vs. Cowboys game on October 12th. Section 314 (rows: ff,gg,hh,ii), includes rally towel**
- **$150 – 1 ticket to Seahawks vs. Raiders game on November 2nd. Section 340 (rows: ff,gg,hh,ii), includes rally towel**

Sponsored by: Doncaster Insurance & Financial Services

Tom Doncaster
Telling It Like It Is, Caring Like No One Else

Thank You for Renewing Your Membership

26-36 Years As Members

YRS	MEMBER	LEVEL
28	Lampson International, LLC	*Affiliate*
28	Columbia Industries	*Entrepreneur*
28	Wes Door Jewelry	*Entrepreneur*
27	Rettig, Osborne, Forgette, LLP	*Entrepreneur*
27	Tri-Cities Community Federal Credit Union	*Entrepreneur*
26	KNDU TV	*Corporate*
26	Granite Construction Company	*Entrepreneur*

21-25 YEARS AS MEMBERS

25	Apollo, Inc./Apollo Sheet Metal	*Business*
25	Hill's Restaurant	*Entrepreneur*
25	Overturf Motor Company	*Entrepreneur*
24	Tri-Cities Battery, Inc.	*Affiliate*
23	B & B Express Printing	*Entrepreneur*
23	CKJT Architects	*Entrepreneur*
23	Coca-Cola Bottling Co.	*Entrepreneur*
23	Rogers Surveying, Inc.	*Entrepreneur*
23	Shelby's Floral	*Entrepreneur*
23	Sporthaus Northwest, Inc.	*Entrepreneur*
23	Tri-Cities Water Store	*Entrepreneur*
23	KFFX Fox 11	*Entrepreneur*
22	Adult Day Services Tri-Cities	*Entrepreneur*
22	Images	*Entrepreneur*
21	Lowe's Hardware & Garden Center	*Affiliate*
21	Dayco Heating, Air & Electrical	*Affiliate*

16-20 YEARS AS MEMBERS

20	Tri-City Cleaners	*Entrepreneur*
20	Wondrack Distributing, Inc.	*Entrepreneur*
20	FocalPoint Business Coaching	*Entrepreneur*
19	Spencer Carlson Unlimited	*Entrepreneur*
18	Armada Corp.	*Entrepreneur*
18	Reese Concrete Products	*Entrepreneur*
17	Jesse's Lawn Maintenance	*Entrepreneur*
16	Paul Parish, Limited	*Entrepreneur*
16	HandWorks Northwest, PLLC	*Entrepreneur*

10-15 YEARS AS MEMBERS

15	Sun Solutions Inc.	*Entrepreneur*
15	Azteca Mexican Restaurant	*Entrepreneur*
15	Habitat for Humanity - Tri-Cities Washington	*Entrepreneur*
14	COMTEC International Inc.	*Entrepreneur*
14	Sagemoor Kennels LLC	*Entrepreneur*
14	Word of Faith Center	*Entrepreneur*
13	Olive Garden	*Business*
12	URS	*Corporate*
12	Columbia River Journey's	*Entrepreneur*
12	Dispute Resolution Center of Tri-Cities	*Entrepreneur*

5-9 Years As Members

YRS	MEMBER	LEVEL
9	YCCS A National Collection System	*Business*
8	Ferguson	*Corporate*
8	Sandvik Special Metals LLC	*Corporate*
8	Avalon Health & Rehabilitation Center	*Entrepreneur*
7	Riverton Retirement and Assisted Living Community	*Business*
7	Benefit Partners	*Entrepreneur*
7	D. L. Williams Insurance, Inc.	*Entrepreneur*
7	Stevenson Advertising	*Entrepreneur*
6	Tri-Cities Tax LLC	*Business*
6	Columbia Basin Satellite	*Entrepreneur*
6	Rodda Paint	*Entrepreneur*
6	Tri-Cities Chaplaincy	*Entrepreneur*
6	Elite Auto Sales	*Entrepreneur*
6	Greenies	*Entrepreneur*
6	Pixelsoft Films	*Entrepreneur*
5	Bruker AXS Handheld, Inc.	*Entrepreneur*
5	Benton County Mosquite Control	*Entrepreneur*
5	Mid-Columbia SCORE	*Entrepreneur*

4 Years As Members

4	Frontier Communications	*Business*
4	Z Place Salon and Spa	*Business*
4	Edencrest Day Spa and Hair Design	*Entrepreneur*

3 Years As Members

3	Savage Logistics, LLC	*Business*
3	Positive Life Radio	*Entrepreneur*
3	Soulfound Entertainment	*Entrepreneur*

2 Years As Members

2	Oasis Physical Therapy & Sports Rehab - Pasco	*Business*
2	Wendy's Restaurant	*Entrepreneur*
2	Fenix Restoration	*Entrepreneur*
2	Talos Engineering	*Entrepreneur*
2	The Butcher's Grill	*Entrepreneur*
2	The Design Studio, Inc.	*Entrepreneur*

1 Years As Member

1	Five Guys Burgers and Fries	*Business*
1	Jerry D. Abrams Company, Inc.	*Business*
1	Sharehouse Coffee	*Entrepreneur*
1	Snake River Street Rods	*Entrepreneur*
1	Vizual Assault	*Entrepreneur*
1	Old Country Buffet - Columbia Center	*Business*

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» Continue to conduct business at Schmooza Palooza… just in a lively atmosphere with a specialty bar, appetizers, music, awards and door prizes! The Networking Party is from 4 – 5:30 pm, and we want to see you there!

For event & sponsorship information, contact Lisa Nelson, Event Director, at lisa.nelson@tricityregionalchamber.com or 509.491.3236

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☑ July To-Do List

- ✓ **Celebrate** the 4th of July with friends and family at the River of Fire Festival at Columbia Park!
- ✓ **Learn** about lifestyle changes and discover more about healthy living at the July Network Tri-Cities Luncheon on July 23, 2014.
- ✓ **Offer** and manage discount coupons on our website.
- ✓ **Apply** for the Small Business Incentive Program for the opportunity to receive items for your business.
- ✓ **Make** your health a priority - register for the Good Health is Good Business 100 Day Wellness Challenge!

Calendar of Events

For a complete listing of events, visit www.tricityregionalchamber.com

July

4 **River of Fire Festival –** Columbia Park

9 **8(a) Certification Roadshow –** Tri-Cities Business & Visitor Center

10 **Business After Hours –** DermaHealth/DermaCare Tri-Cities

16 **PTAC Class –** Developing your Capability Statement

22 **PTAC Class –** WOSB/EDWOSB Certification Process

23 **Network Tri-Cities Luncheon –** Good Health is Good Business Kick-off, Three Rivers Convention Center

28 **Good Health is Good Business –** 100-Day Wellness Challenge begins

31 **Business Development University –** A 10 Point Review of Your Office Technology

August

4 **Tri-Cities Day with the Seattle Seahawks –** Tickets on SALE!

5 **Meet the Chamber –** Tri-Cities Business & Visitor Center

14 **Business After Hours –** Dirk and Derrick Stricker of NAI Tri-Cities

27 **Network Tri-Cities Luncheon –** Red Lion Hotel, Pasco

28 **Business Development University –** TBA

Thank You

May Business After Hours Sponsor:
Tri-Cities Cancer Center

May Door Prize giveaways provided by:
DermaHealth/DermaCare Tri-Cities
Hedges Family Estate
Just Roses, Flowers & More

Social Media Giveaways:
Three Rivers Convention Center & Toyota Center
Creation Festivals

Thursday, July 10, 2014

4 - 6 pm | Free to Members | Bring a Friend!

Hosted by:

DermaHealth Dermatology & Dermasurgery

1305 Fowler St., Ste. 1C • Richland, WA 99352

DermaHealth Dermatology & Dermasurgery and DermaCare of Tri-Cities work together to offer the community the entire spectrum of skin care under one roof. Their medical staff includes two board certified dermatologists, Dr. Sidney B Smith and Dr. Jeremy W Peck.

DermaCare is the premier medical spa in the Pacific Northwest. They specialize in aesthetic and cosmetic skin treatments, including lasers, Botox, fillers, peels, facials, mineral makeup, skin-care products and more. For your dermatological medical and surgical needs, DermaHealth is the Pacific Northwest skin care expert. Their experience and expertise are second to none.

Bring a friend and drop by the Tri-City Regional Chamber's July Business After Hours hosted by DermaHealth Dermatology & Dermasurgery. Learn about your skincare needs, while networking with other Regional Chamber members and enjoying great food.

For information on hosting a future Business After Hours, please email jillian.marquez@tricityregionalchamber.com.

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TRI-CITY
REGIONAL CHAMBER OF COMMERCE
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