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FOR IMMEDIATE RELEASE
July 8, 2019

AREA BUSINESSES TO MEET BUYERS FROM HANFORD PRIMES, PNNL

KENNEWICK, Wash. – The Tri-City Regional Chamber of Commerce invites business representatives to meet officials from the Hanford Primes and Pacific Northwest National Laboratory at a July event.

Attendees of *Meet the Buyer – Doing Business with the Hanford Primes and PNNL* will learn how to sell to the primes and PNNL and be better prepared to take part in this federal government marketplace. Representatives from CH2M Hill, Washington River Protection Solutions, Mission Support Alliance and PNNL will be in attendance.

This session will cover the following key topics:

- What products/services do the Hanford Primes and PNNL purchase?
- Where and how do you start selling to them?
- What are their requirements?
- How do you locate opportunities and what is the buying process?
- What certifications are important to them?
- What projects are upcoming?

The *Meet the Buyer* event will be held on Thursday, July 25 from 9 – 10:30 am at the Bechtel Board Room inside the Tri-Cities Business & Visitor Center at 7130 W. Grandridge Blvd. in Kennewick. The event is free, but attendees are required to RSVP online at washingtonptac.org/events-workshops, as space is limited. For questions, please contact Jody O'Connor at 509.491.3231 or jody.oconnor@tricityregionalchamber.com.

Meet the Buyer – Doing Business with the Hanford Primes and PNNL is sponsored by Washington River Protection Services, Washington PTAC and the Tri-City Regional Chamber of Commerce.

The Washington Procurement Technical Assistance Center (PTAC) helps businesses at no cost to find, bid, win and perform on federal, state and local government contracts. For more information, visit washingtonptac.org.

The Tri-City Regional Chamber of Commerce is the catalyst, convener and champion for community and business prosperity. For further details about the Regional Chamber, visit www.tricityregionalchamber.com or call 509.736.0510.

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