



Austin Regimbal
509.491.3238
austin.regimbal@tricityregionalchamber.com
www.tricityregionalchamber.com

FOR IMMEDIATE RELEASE
March 16, 2018

TRI-CITY REGIONAL CHAMBER, WASHINGTON PTAC TO HOST 2 GOVERNMENT CONTRACTING PROPOSAL WORKSHOPS

KENNEWICK, Wash. - The Washington Procurement Technical Assistance Center (PTAC) and the Tri-City Regional Chamber of Commerce invite the community to attend the upcoming government contracting workshops, "Beginner Proposal Development" and "Advanced Proposal Development." The classes will take place on Wednesday, March 21 in the Bechtel Board Room at the Tri-Cities Business & Visitor Center, 7130 W. Grandridge Blvd., Kennewick. The beginner workshop will run from 10 am to 12 pm and the advanced workshop will run from 1:30 to 3:30 pm. Brent Paris, Founder, CEO & President of BID Designs LLC, will be presenting.

Developing proposals in response to government requests for proposals (RFPs) can be a confusing, time consuming and stressful process. The beginner workshop is designed to dissect the proposal process, establish fundamental practices and procedures and deliver a real world-based presentation of the ins and outs of proposal development. The advanced session provides expert insight into customer understanding, competitive analysis, and writing to the only people that matter - the evaluators - and convincing them you have the solution with the highest value and lowest risk.

The classes are free for Regional Chamber Members and Non-Members, but space is limited. Please register for the classes at <http://washingtonptac.org>. For further information, contact Ashley Coronado at 509.491.3231 or ashley.coronado@tricityregionalchamber.com.

The Washington Procurement Technical Assistance Center (PTAC) helps businesses at no cost to find, bid, win and perform on federal, state and local government contracts. For more information, visit washingtonptac.org.

The Tri-City Regional Chamber of Commerce is the catalyst, convener and champion for community and business prosperity. For further details about the Regional Chamber visit www.tricityregionalchamber.com or call 509.736.0510.

###