



Austin Regimbal
509.491.3238
austin.regimbal@tricityregionalchamber.com
www.tricityregionalchamber.com

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AREA BUSINESSES TO LEARN ABOUT SELLING TO THE BONNEVILLE POWER ADMINISTRATION

KENNEWICK, Wash. – The Tri-City Regional Chamber of Commerce and Washington Procurement Technical Assistance Center (PTAC) invite business representatives to learn how to sell to the Bonneville Power Administration at an August Meet the Buyer event.

The Bonneville Power Administration (BPA) is a nonprofit, self-funded, federal power marketing administration that is part of the U.S. Department of Energy. BPA purchases millions of dollars worth of products and services from small businesses each year. Attendees will learn more about how to sell to BPA and be better prepared to take part in this federal government marketplace. Glenn Nishida, Contracting Officer and Supplier Diversity Program Manager, will be presenting.

This session will cover the following key topics:

- What products/services does the Bonneville Power Administration purchase?
- Where and how do you start selling to them?
- What are the requirements to do business with them?
- How is doing business with BPA different than with other federal agencies?
- How do I locate opportunities and what is the buying process?
- What needs are upcoming?

The *Meet the Buyer* event will be held on Wednesday, August 15 from 1 – 3 pm at the Bechtel Board Room inside the Tri-Cities Business & Visitor Center at 7130 W. Grandridge Blvd. in Kennewick. The event is free, but attendees are required to RSVP online at washingtontpac.org, as space is limited. For questions, please contact Ashley Coronado at 509.491.3231 or ashley.coronado@tricityregionalchamber.com.

Meet the Buyer – Doing Business with the Bonneville Power Administration is sponsored by Washington River Protection Services, Washington PTAC and the Tri-City Regional Chamber of Commerce.

The Washington Procurement Technical Assistance Center (PTAC) helps businesses at no cost to find, bid, win and perform on federal, state and local government contracts. For more information, visit washingtonptac.org.

The Tri-City Regional Chamber of Commerce is the catalyst, convener and champion for community and business prosperity. For further details about the Regional Chamber visit www.tricityregionalchamber.com or call 509.736.0510.

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